



Consultant (all genders)

Business Development

Department Business Development Department
Experience Entry-level-position
Site(s) Dusseldorf, Stuttgart, Wiesbaden, Hamburg and Munich

Possible roles & tasks

- Independently build your customer base through B2B **acquisition** via telephone, social networks, trade fairs or the like
- Recognize the potential of your customers and explain the advantages of our **individual technology consulting** to them
- You support your **own customer base** along the entire business process both by phone and on-site at the customer's location
- You take **responsibility** for your project team members and support them in individual goal achievement and development
- You want to **cross borders** and are highly interested in expanding markets in the automotive, aerospace, medical or railroad technology sectors by actively acquiring new

Profile

- Successfully completed studies in industrial engineering, business informatics or comparable courses of study
- Enthusiasm for new technologies, as well as openness and willingness to quickly familiarize yourself with new topics
- You appreciate the "green field" not only in the open air. You are burning for the development of new business areas and want to take over responsibility
- You have already been able to develop (acquire and apply) your communication and negotiation skills through initial work experience
- Business fluent German and very good English skills
- Willingness to travel

Benefits



Individual Trainings



Team Events



OnBoarding Week



Global Network



Personal Mentoring



Innovative working culture



Own Hardware

INVENSITY

We are an **innovation and technology consultancy** with an international orientation. We support our customers with individual solutions for technological challenges throughout the **entire development process**.

Our customers are mainly from the **high-tech industry**, including automotive and transportation, aerospace, medical technology, energy and telecommunications.

We have offices in **Germany** (Hamburg, Düsseldorf, Wiesbaden, Stuttgart, Munich), **Spain** (Barcelona), the **Philippines** (Manila) and the **US** (Detroit, MI).

Your application

If you share our passion for technology, apply now with your CV, your relevant certificates and, if applicable, your current work/residence permit:

career@invensity.com

Any questions? **+49 611 504 754 0**